

**PROPOSAL***Business results and profit distribution plan - year 2017*

- Pursuant to the Law on Enterprises No. 68/2014/QH13 by the National Assembly of the Socialist Republic of Vietnam on November 26<sup>th</sup> 2014;
- Pursuant to Vinacontrol Group's Charter;
- Pursuant to the Resolution of AGM 2017 No.092/DHDCD-NQ dated 21<sup>th</sup> April 2017 and audited business results year 2017;

The Company's BOD would like to propose the business results and profit distribution plan – year 2017 as follows:

1. Business results – year 2017 (audited):

- Consolidated revenue : 522.241.138.986 dong
- Net profit after tax : 32.624.063.808 dong

2. Profit distribution:

| STT | Content                                           | Implementation        |      |
|-----|---------------------------------------------------|-----------------------|------|
|     |                                                   | VND                   | Note |
| 1   | Profit after tax for distribution                 | <b>32.624.063.808</b> |      |
| 2   | Dividend (planned 15%; actual: 17%)               | 17.849.252.000        |      |
|     | - 1 <sup>st</sup> Dividend in advance (7%)        | 7.349.692.000         |      |
|     | - Remained dividend (10%)                         | 10.499.560.000        |      |
|     | Bonus & Welfare Fund (12% x net profit after tax) | 3.914.887.657         |      |
|     | Total remaining                                   | <b>10.859.924.151</b> |      |
|     | Adding to the Bonus & Welfare Fund                | 10.859.924.151        |      |

Received:

- As mentioned above;

- Archive, FD, BOD Secretary Team

REPRESENTATIVE OF THE BOARD OF DIRECTORS

**CHAIRMAN**

*(signed and sealed)*

**BUI DUY CHINH**